

Role Title**Associate, Structured Products****Role Summary**

Dawson Partners (“Dawson”), based in Toronto, is a fast-growing private equity firm focused on accelerating liquidity on private equity portfolios through structured solutions. Dawson seeks to provide customized and flexible liquidity solutions for private equity investors through the use of structured solutions with existing investors or outright purchases of portfolios which are subsequently structured into different securities. Dawson currently has over US\$20B under management. Dawson is seeking diverse, energetic, and dynamic individuals who thrive in a fast-paced, high-performance, entrepreneurial environment.

The Structured Product (“SP”) team draws on diverse skill sets required to support an initiative to build out various structured product offerings including, but not limited to, collateralized fund obligations, NAV loans and other structured finance products. The team structures, distributes and executes on various debt financing transactions to distribute Dawson’s offering to the fixed income market. The Associate will support on various structuring and execution related workstreams, and play a key role in the evaluation, execution, and monitoring of both new and existing debt financing transactions. The Associate will be responsible for supporting the team in the end-to-end lifecycle of each transaction process, including: financial modeling and analysis, external counterparty relations, legal negotiation, process management and ultimately, supporting on the execution of transactions.

Role-Specific Accountabilities

- Support senior team members in the origination and evaluation of new structured product offerings
- Assist in the structuring and ultimately, the execution, of transactions, ensuring alignment with Dawson’s strategy, investor requirements, rating agency requirements and operational considerations
- Develop detailed transaction models used to analyse and originate structured products offerings (including the testing of assumptions)
- Work closely with rating agencies to obtain and maintain debt ratings
- Assist in the quantitative and qualitative preparation of presentations, transaction teasers, marketing materials, investment committee materials and other investment memoranda for internal and external distribution
- Participate in placement and syndication calls and provide requested analysis to potential investors
- Work closely with internal stakeholders including Portfolio Management (fund management team), Capital Management (distribution team) and Legal to ensure seamless execution of transactions

Education, Experience & Capabilities

- 3 – 6 years of experience in fund finance, structured finance, securitization (including rated feeders), investment banking, private equity, or other related roles
- Bachelor’s degree in Finance, Business, or Math related fields or any subject that results in strong analytical skills
- Ability to work as an integral part of a highly collaborative team and across disciplines in a challenging and dynamic environment.
- Ability to manage time and resources in a fast-growing environment
- Effective oral and written communications skills
- Extremely high attention to detail
- Proficiency in Python, R, SQL and VBA a strong advantage
- Post-graduate degree / CFA / CPA designation an advantage
- Strong proficiency in Excel and PowerPoint, with experience in building complex financial models an advantage
- Ability to meet deadlines and work well under pressure

Our Commitment to Inclusion and Diversity

At Dawson Partners, we are committed to being a truly diverse firm and fostering an inclusive and supportive culture. Employing a talented, diverse, and inclusive workforce is more than just an obligation; it is a critical component of our growth aspirations and a competitive advantage of our Firm.

In addition, we are committed to fostering an inclusive and accessible recruitment experience where all candidates are valued, respected, and supported.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, and we will be pleased to work with you to meet your needs.

To apply:

Send a copy of your resume to careers@dawsonpartners.com and reference the role title **Associate, Structured Products** in the subject line.

We thank you for applying, however, only those selected to continue will be contacted.