

Role Title

ASSOCIATE, Asset Management

Role Summary

Dawson Partners ("Dawson"), based in Toronto, is a fast-growing private equity firm focused on accelerating liquidity on private equity portfolios through structured solutions. Dawson seeks to provide customized and flexible liquidity solutions for private equity investors through the use of structured solutions with existing investors or outright purchases of portfolios which are subsequently structured into different securities. Dawson currently has over US\$19.0B under management. Dawson is seeking diverse, energetic, and dynamic individuals who thrive in a fast-paced, high-performance, entrepreneurial environment.

The Associate will play a key role in the evaluation, execution and monitoring of new and existing investments. The Associate will be responsible for end-to-end support of the Dawson Investment Process including: conducting due diligence, financial modeling and analysis, in-depth industry research and analysis, developing investment recommendations and participating in the execution of investments. The Associate will also, from time to time, support other strategic firm-wide initiatives.

Role-Specific Accountabilities

- Support senior investment professionals in the origination and evaluation of new investment opportunities
- Perform due diligence on private equity portfolios and managers; evaluate industry and company dynamics, valuation practices and exit environments
 - Meet with fund managers and review past performance, strategy, outlook, alignment and other relevant topics as required
- Develop the financial models used to analyse investment opportunities (including the testing of assumptions)
- Carry out detailed research and analysis to assist in new investment origination and execution
- Work with external advisors and liaise with other transaction participants
- Monitor existing portfolio investments, including quarterly performance review and preparation of quarterly reporting package for Limited Partners
- Contribute innovative ideas towards future Dawson strategic initiatives and transactions
- Actively participate in investment decision discussions, team meetings and other firm-wide initiatives

Education, Experience & Capabilities

- 3 5 years of experience in investment banking, private equity, accounting or other relevant areas
- Undergraduate degree, preferably in commerce or business administration
- Post-graduate degree / CFA / CPA designation an asset
- High degree of maturity and integrity
- Strong research, problem solving, and analytical skills
- Fundamental financial modeling and valuation abilities
- Coding experience in Python or other relevant languages considered an asset
- Highly effective communicator
- Meticulous attention to detail and accuracy in work output
- Ability to meet deadlines and work well under pressure
- Strong proficiency in Excel and experience in building complex financial models in addition to PowerPoint
- Willingness to work across the organisation in support of ad hoc projects as required



ASSOCIATE, Asset Management

Willingness to travel on occasion

Our Commitment to Inclusion and Diversity

At Dawson Partners, we are committed to being a truly diverse firm and fostering an inclusive and supportive culture. Employing a talented, diverse, and inclusive workforce is more than just an obligation; it is a critical component of our growth aspirations and a competitive advantage of our Firm.

In addition, we are committed to fostering an inclusive and accessible recruitment experience where all candidates are valued, respected, and supported.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, and we will be pleased to work with you to meet your needs.

To apply:

Send a copy of your resume to <u>careers@Dawsonpartners.com</u> and reference the role title **Associate**, **Asset Management** in the subject line.

We thank you for applying, however, only those selected to continue will be contacted.